

April 2018 (FY18) Financial Reports

MANAGEMENT DISCUSSION AND ANALYSIS

Finance and Appropriations Committee presentation: May 10, 2018

Board presentation and acceptance:

May 15, 2018

Mission: Each student is highly educated, prepared for leadership and service, and empowered for success as a citizen in a global community.

Year to Date Revenues and Expenditures Overview¹²

The monthly plan for FY18 is based on, in most cases, 5 prior fiscal years of actual revenue and expenditure activity. Using blended percentages for each line item works to smooth out month to month variances from one year to the next solely due to timing and not specifically indicative of behavioral changes. The plan is based on the October 2017 Five-Year Forecast (FYF) as approved by the Board of Education on October 17, 2017.

For the month, total revenues came in \$10.6 million under plan, -27%, dropping the YTD variance to \$19.2 million favorable, +2%, on total YTD revenues of \$843 million. Total expenditures for the month ran \$1.6 million under plan, -2.3%, bringing YTD expenditures to \$18.9 million under plan, -3%, on total expenditures of \$700 million YTD³. Ending cash balance is \$38 million over plan at \$280.5 million.

CATEGORY	γ	TD ACTUAL	YTD PLAN	Y	TD VARIANCE	PCT VAR.
REVENUES	\$	842,958,306	\$ 823,806,600	\$	19,151,706	2.3%
EXPENDITURES	\$	699,860,159	\$ 718,756,000	\$	(18,895,841)	-2.6%
END. CASH BAL.	\$	280,495,263	\$ 242,447,716	\$	38,047,547	15.7%



¹ Monthly financial reports are prepared in alignment with the five year forecast and as such include revenue and expenditures of the General Fund plus certain debt service activity that is General Fund related.

² Numbers in graph titles and charts, e.g. "2.080", reference the corresponding line numbers in the financial report and FYF.

³ Last month revenues were +29.7 million, +4%, and expenditures were -\$17.3 million, -3%, YTD to plan.

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Revenues Year to Date

REVENUES	YTD ACTUAL	YTD PLAN	VARIANCE	PCT VAR.
PROPERTY TAXES (1.010)	\$ 500,906,130	\$ 481,500,000	\$ 19,406,130	4%
STATE AID (1.035 & 1.40)	\$ 290,368,118	\$ 289,220,000	\$ 1,148,118	0%
RESTR. FED. GRANT (1.045)	\$ 242,326	\$ 224,200	\$ 18,126	8%
PROPERTY TAX ALLOC. (1.050)	\$ 20,198,692	\$ 30,040,000	\$ (9,841,308)	-33%
OTHER REVENUES (1.060)	\$ 17,912,733	\$ 10,285,400	\$ 7,627,333	74%
OTHER FINANCING SOURCES (2.070)	\$ 13,329,281	\$ 12,537,000	\$ 792,281	6%
TOTAL REVENUES (2.080)	\$ 842,958,306	\$ 823,806,600	\$ 19,151,706	2%

Property Taxes (1.010) – No activity this month.



State Aid (1.035 & 1.040) – slightly under plan for the month at -\$353,091 (-1.3%) decreasing the YTD variance to \$1.1 million over plan, just +0.4%. The most recent calculation from the state indicates approximately \$339.9 million to be received for the fiscal year versus the plan amount of \$341.5 million; or about \$1.6 million less than plan.



Restricted Federal Grants (1.045) – No activity this month.







Property Tax Allocation (1.050) -\$10 million in property tax rollback was anticipated this month; a portion of the \$17 million anticipated by year end. The timing of receipt is solely dependent on processing the payment by the state. The March property tax settlement sheet indicates \$16,766,864 to be received, in line with our estimate.



All Other Revenues (1.060) – comprised of items such as tuition, fees, and investment income, the significant contributors are the Medicaid reimbursement and direct payments to the district for property tax settlements and income tax sharing. Win-Win payments are also included on this line. At \$127,013 under plan for the month, the YTD favorable variance fell to \$7.6 million over plan. Keep in mind the plan anticipates \$6.4 million in June largely comprised of the Medicaid reimbursement already received in February.



Other Financing Sources (2.070) – this includes lines 2.040 and 2.050, Transfers-In and Advances-In, and 2.060 All Other Financing Sources. Minimal activity this month dropping the YTD variance to \$792,281 over plan.





Expenditures Year to Date

EXPENDITURES	YTD ACTUAL	YTD PLAN	VARIANCE	PCT VAR.
PERSONNEL (3.010 & 3.020)	\$ 464,043,776	\$ 472,690,000	\$ (8,646,224)	-2%
PURCHASED SERVICES x-CHARTER (3.030)	\$ 49,324,191	\$ 51,819,000	\$ (2,494,809)	-5%
CHARTER, STEM, SCHOLARSHIP (3.030)	\$ 153,551,428	\$ 157,006,000	\$ (3,454,572)	-2%
SUPPLIES & MATERIALS (3.040)	\$ 13,480,718	\$ 16,049,000	\$ (2,568,282)	-16%
CAPITAL OUTLAY (3.050)	\$ 2,753,988	\$ 1,550,000	\$ 1,203,988	78%
DEBT SERVICE RELATED (4.020, 4.055, 4.060)	\$ 3,601,762	\$ 3,651,000	\$ (49,238)	-1%
OTHER OBJECTS (4.300)	\$ 9,522,467	\$ 9,011,000	\$ 511,467	6%
OTHER FINANCING USES (5.040)	\$ 3,581,830	\$ 6,980,000	\$ (3,398,171)	-49%
TOTAL EXPENDITURES (5.050)	\$ 699,860,159	\$ 718,756,000	\$ (18,895,841)	-3%

Personnel (3.010 & 3.020) – for the month ran \$598,776 under plan (-1.3%) increasing the YTD favorable variance⁴ to \$8.6 million under plan; -1.8%. On the full year plan estimate of \$591 million, a 1.83% variance at the end of the year equates to approximately \$10.6 million. 10 months through the fiscal year (83.3% of the way through the year), total personnel expenditures stand at 79% of the annual estimate. The annual appropriation for personnel (\$587 million) was set prior to the completion of collective bargaining, therefore, the resolution did not include any wage increase. The plan (\$591 million) was based on the October, 2017 five year forecast which did. However, with expenditures running under plan and a projected annual spend of \$580 million, we do not anticipate the need to adjust the annual appropriation resolution.



⁴ For expenditures, running under plan is favorable, whereas for revenue, under plan would be considered unfavorable. The reverse is true for running over plan; unfavorable for expenditures but favorable for revenue.

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Purchased Services (3.030) – purchase services-xCharter YTD ran \$505,786 (11.7%) over plan for the month decreasing the favorable (under plan) YTD variance to \$2.5 million from \$3.0 million last month. Our projection for year end is a total spend of approximately \$62 million or \$2.4 million under plan.

Charter, Stem, and Scholarship lines came in \$1.1 million under plan again this month, increasing the YTD variance to a favorable \$3.5 million (-6.5%) on \$157 million planned. The SFPR for the 2nd payment in April shows a total of \$185 million for this deduction. While projected at approximately \$6 million under plan and appropriation by year end, this favorable variance will be reallocated to cover a tuition budget line that is running over for the year.





Supplies & Materials (3.040) – seven out of the last nine months ran under plan for the month and April is no exception at \$381,996 under plan. The YTD favorable (under plan) variance now stands at \$2.6 million, -27%. The categories with the 5 largest variances (all favorable/under plan) are General Supplies, Software, Supplemental Textbooks, Operation & Maintenance Supplies/Materials, and Other Supplies and Materials. The first table under "Budgetary Data" shows:

- 1. On a current year basis, budget has been transferred from purchased services, supplies, and other into capital outlay; approximately \$840,000.
- 2. Current year accounts are in total 83% expended and encumbered; we are 83.3% (10/12ths) through the fiscal year.

The second table under "Budgetary Data" details activity within supplies (500s) by object code. This highlights which line items are experiencing transfers in and transfers out. Delving further into this data down to the OPU level, we find that while most of the budget movement is spread fairly evenly across all OPUs, a few larger amounts stand out. Additional research into the rationale for these movements is underway.





Object Detail

AS OF APRIL	YTD PLAN	YTD ACTUAL	YTD VARIANCE
510 - GENERAL SUPPLIES	<mark>\$4,252,000.00</mark>	<mark>\$3,683,148.81</mark>	<mark>(\$568,851.19)</mark>
512 - OFFICE SUPPLIES	\$0.00	\$913.62	\$913.62
514 - HEALTH & HYGIENE SUPPLIES	\$10,000.00	\$11,996.51	\$1,996.51
516 - SOFTWARE MATERIAL	<mark>\$2,797,000.00</mark>	<mark>\$1,874,621.06</mark>	<mark>(\$922,378.94)</mark>
519 - OTHER GENERAL SUPPLIES	\$0.00	\$1,206.09	\$1,206.09
520 - TEXTBOOKS	\$0.00	\$14,075.49	\$14,075.49
524 - SUPPLEMENTAL TEXTBOOKS	<mark>\$626,000.00</mark>	<mark>\$328,574.23</mark>	<mark>(\$297,425.77)</mark>
525 - ELECTRONIC INST SUPPLY AND MAT	\$0.00	\$0.00	\$0.00
530 - LIBRARY BOOKS	\$255,000.00	\$211,916.79	(\$43,083.21)
540 - NEWSPAPERS PERIODICALS FILMS S	\$101,000.00	\$37,205.89	(\$63,794.11)
550 - SUPPLIES & MATERIALS RESALE	\$20,000.00	(\$20,483.76)	(\$40,483.76)
560 - FOOD AND RELATED SUPPLIES/MATE	\$49,000.00	\$37,830.31	(\$11,169.69)
570 - SUPPLY/MATERIAL OPERATION/MNT/	<mark>\$2,065,000.00</mark>	<mark>\$1,752,169.84</mark>	<mark>(\$312,830.16)</mark>
573 - EQUIPMENT/FURNITURE OP/MNT/REP	\$0.00	\$0.00	\$0.00
581 - SUPPLIES & PARTS FOR MNT & RP	\$1,193,000.00	\$1,389,403.65	\$196,403.65
582 - FUEL TO OPERATE MOTOR VEHICLES	\$3,844,000.00	\$3,703,423.79	(\$140,576.21)
583 - TIRES AND TUBES	\$269,000.00	\$328,595.63	\$59,595.63
590 - OTHER SUPPLIES & MATERIALS	<u>\$568,000.00</u>	<u>\$126,119.69</u>	<mark>(\$441,880.31)</mark>
TOTAL	\$16,049,000.00	\$13,480,717.64	(\$2,568,282.36)



Budgetary Data

Description	Current Year Original Budget	Current Year Transfers	Current Year Expenditures	Current Year Encumbrances	Current Year Available Budget
04 - PURCHASED SERVICES	\$255,670,951	(\$301,614)	\$198,379,733	\$14,482,996	\$42,506,608
05 - SUPPLIES	\$20,100,143	(\$790,212)	\$11,624,575	\$4,128,426	\$3,556,929
06 - CAPITAL OUTLAY	\$1,864,221	\$840,004	\$751,862	\$334,859	\$1,617,504
08 - OTHER	\$10,245,738	(\$139,408)	\$9,421,747	\$265,463	\$419,120
09 - OTHER USES OF FUNDS	\$3,747,000	\$594,668	\$3,581,830	\$0	\$759,839
Grand Total	\$291,628,053	\$203,438	\$223,759,747	\$19,211,744	\$48,860,000

Description	Current Year Original Budget	Current Year Transfers	Current Year Expenditures	Current Year Encumbrances	Current Year Available Budget
05 - SUPPLIES	\$20,100,143	(\$790,212)	\$11,624,575	\$4,128,426	\$3,556,929
510 - GENERAL SUPPLIES	\$5,738,253	(\$86,133)	\$2,711,177	\$1,343,827	\$1,597,116
512 - OFFICE SUPPLIES	\$0	\$0	\$0	\$0	\$0
514 - HEALTH & HYGIENE SUPPLIES	\$12,500	\$0	\$10,266	\$770	\$1,464
516 - SOFTWARE MATERIAL	\$3,152,161	(\$148,766)	\$1,676,555	\$288,223	\$1,038,617
519 - OTHER GENERAL SUPPLIES	\$0	\$0	\$0	(\$0)	\$0
520 - TEXTBOOKS	\$2,000	\$15,003	\$13,461	\$0	\$3,541
524 - SUPPLEMENTAL TEXTBOOKS	\$836,407	(\$269,745)	\$255,477	\$84,915	\$226,270
525 - ELECTRONIC INST SUPPLY AND MAT	\$0	\$0	\$0	\$0	\$0
530 - LIBRARY BOOKS	\$376,619	(\$78,575)	\$124,130	\$81,790	\$92,124
540 - NEWSPAPERS PERIODICALS FILMS S	\$114,597	(\$29,257)	\$30,941	\$4,731	\$49,669
550 - SUPPLIES & MATERIALS RESALE	\$16,500	\$10,000	(\$20,484)	\$2	\$46,982
560 - FOOD AND RELATED SUPPLIES/MATE	\$71,545	\$24,698	\$29,398	\$34,918	\$31,927
570 - SUPPLY/MATERIAL OPERATION/MNT/	\$2,541,225	\$205,915	\$1,574,764	\$1,066,347	\$106,030
573 - EQUIPMENT/FURNITURE OP/MNT/REP	\$0	\$0	\$0	\$0	\$0
581 - SUPPLIES & PARTS FOR MNT & RP	\$1,500,000	\$250,226	\$1,252,059	\$466,119	\$32,048
582 - FUEL TO OPERATE MOTOR VEHICLES	\$4,530,600	(\$250,000)	\$3,586,533	\$693,467	\$600
583 - TIRES AND TUBES	\$350,000	(\$24,500)	\$274,448	\$22,552	\$28,500
590 - OTHER SUPPLIES & MATERIALS	\$857,736	(\$409,079)	\$105,849	\$40,766	\$302,041
Grand Total	\$20,100,143	(\$790,212)	\$11,624,575	\$4,128,426	\$3,556,929



Capital Outlay (aka equipment, 3.050) – YTD variance over Plan increased slightly to +\$1.2 million this month. As noted previously, YTD expenditures have already exceeded the annual plan amount⁵. A deeper look at the budgets indicates that while purchase orders carry forward from last year have largely been paid, current year accounts appear to be significantly unspent/unencumbered. We suspect this will change in May as end of year ordering will be underway.



Budgetary Data

Description	Current Year Original Budget	Current Year Transfers	Current Year Expenditures	Current Year Encumbrances	Current Year Available Budget
06 - CAPITAL OUTLAY	\$1,864,221	\$840,004	\$751,862	\$334,859	\$1,617,504
Description	Carry Forward Budget	Carry Forward Transfer	Carry Forward Actual	Carry Forward Encumbrance	Carry Forward Available Budget
06 - CAPITAL OUTLAY	\$2,205,020	(\$127,607)	\$2,002,126	\$72,687	\$2,600

Debt-Service Related (4.020, 4.055, & 4.060) – these expenditures are for payments on the bus purchase bonds and QSCBs mentioned as well in the revenue section. This General Fund related debt while recorded in the Debt Service Fund on district accounting records, are required to be restated within this report (FYF format) to reflect their relationship with General Fund operations. No activity in April.





⁵ \$1.9 million planned; \$2.8 million expended year-to-date.

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Other Objects (4.300) – Minimal activity this month brings the YTD unfavorable variance to \$511,467 over plan, up from \$462,423 over plan last month.



Other Financing Uses (5.040) – Transfers-Out and Advances-Out are included here. No activity for the month against a plan of \$111,000. YTD variance now stands at \$3.4 million under plan. As indicated in the graphs below, end of the year Advances-Out will be the major determinant of how this line ends the year. Our projection at this time is for advances to exceed plan in the remaining months to bring the end-of-year variance to just \$800,000 under plan.





	Y SCHOOLS							Month of	Ар	ril - Fiscal Ye	ar	2018						
		 Month To Date Year To Date																
		urrent Year Estimate	c	Current Year Actual	(Act. Dver(Under) Est.	(Current Year Estimate	(Current Year Actual	0	Act. ver(Under) Est.	FY18 Rev'd Budget (Approp. Res Expend. ONLY)	0	ct '17 FYF	Total Plan Estimate Based on Oct '17 FYF	Percent Variance from Plan YTD	Actual Percent of Plan Received or Expended YTD
Rever																		
1.010 Gener Estate	ral Property Tax (Real e)	\$ -	\$	-	\$; -	\$	481,500,000	\$	500,906,130	\$	19,406,130		\$ 4	481,500,000	\$ 481,500,000	4%	104%
1.020 Tangil	ble Personal Property	\$ -	\$	-	\$	-	\$	-	\$	1,026	\$	1,026		\$	-	\$-	n/a	0%
1.035 + 1.040 State	Aid	\$ 27,448,000	\$	27,094,909	\$	(353,091)	\$	289,220,000	\$	290,368,118	\$	1,148,118		\$ 3	341,500,000	\$ 341,500,000	0%	85%
1.045 Restri	icted Fed. Grants	\$ -	\$	-	\$; -	\$	224,200	\$	242,326	\$	18,126		\$	500,000	\$ 500,000	8%	48%
1.050 Prope	erty Tax Allocation	\$ 10,050,000	\$	-	\$	(10,050,000)	\$	30,040,000	\$	20,198,692	\$	(9,841,308)		\$	40,100,000	\$ 40,000,000	-33%	50%
1.060 All Ot	her Revenues	\$ 1,151,400	\$	1,024,387	\$	(127,013)	\$	10,285,400	\$	17,912,733	\$	7,627,333		\$	18,700,000	\$ 18,670,000	<u>74</u> %	<u>96</u> %
1.070 Total	Revenues	\$ 38,649,400	\$	28,119,296	\$	(10,530,104)	\$	811,269,600	\$	829,629,025	\$	18,359,425		\$ 3	382,300,000	\$ 882,170,000	2%	94%
	r Financing Sources																	
	ating Transfers-In	\$	\$	-				1,887,000		2,938,763		1,051,763		\$	2,900,000		56%	101%
2.050 Advar	nces-In	\$ -	\$	-	\$; -	\$	10,500,000	Ş	10,241,811	\$	(258,189)		\$	10,500,000	\$ 10,500,000	-2%	98%
2.060 All Ot	her Financing Sources	\$ 150,000	\$	83,341	\$	(66,659)	\$	150,000	\$	148,708	\$	(1,292)		\$	150,000	\$ 150,000	- <u>1</u> %	<u>99</u> %
2.070 Total Source	Other Financing es	\$ 150,000	\$	83,341	\$	(66,659)	\$	12,537,000	\$	13,329,281	\$	792,281		\$	13,550,000	\$ 13,550,000	<u>6</u> %	<u>98</u> %
2 080	Revenues and Other cing Sources	\$ 38,799,400	\$	28,202,636	\$	(10,596,764)	\$	823,806,600	\$	842,958,306	\$	19,151,706		\$ 3	895,850,000	\$ 895,720,000	2%	94%
	<u>nditures</u>																	
3.010 + 3.020 Perso	nnel related	\$ 45,804,000	\$	45,205,224	\$	(598,776)	\$	472,690,000	\$	464,043,776	\$	(8,646,224)	\$ 586,700,000	\$ 5	91,100,000	\$ 590,970,000	-2%	79%
3.030 Purch	ased Services	\$ 4,313,000	\$	4,818,786	\$	505,786	\$	51,819,000	\$	49,324,191	\$	(2,494,809)	\$ 62,962,652	\$	64,500,000	\$ 64,480,000	-5%	76%
	er Schools, STEM, arship, etc. (478, 479)	\$ 17,147,000	\$	16,039,590	\$	(1,107,410)	\$	157,006,000	\$	153,551,428	\$	(3,454,572)	\$ 191,185,374	\$ 1	91,200,000	\$ 191,220,000	-2%	80%
3.040 Suppl	ies and Materials	\$ 1,379,000	\$	997,004	\$	(381,996)	\$	16,049,000	\$	13,480,718	\$	(2,568,282)	\$ 18,763,576	\$	20,100,000	\$ 20,100,000	-16%	67%
3.050 Capita	al Outlay	\$ 98,000	\$	152,913	\$	54,913	\$	1,550,000	\$	2,753,988	\$	1,203,988	\$ 2,565,757	\$	1,900,000	\$ 1,870,000	78%	147%
3.060 Interg	governmental																	
Debt S	Service:																	
4.020 Princ	cipal-Notes	\$ -	\$	-	\$	-	\$	2,400,000	\$	2,370,000	\$	(30,000)	\$-	\$	2,400,000	\$ 2,400,000	-1%	99%
4.055 Princ	cipal-Other	\$ -	\$	-	\$	-	\$	700,000	\$	657,665	\$	(42,335)	\$-	\$	700,000	\$ 700,000	-6%	94%
4.060 Inter	rest and Fiscal Charges	\$ -	\$	-	\$	-	\$	551,000	\$	574,097	\$	23,097		\$	1,100,000	\$ 1,100,000	4%	52%
4.300 Other	Objects	\$ 98,000	\$	147,044	\$	49,044	\$	9,011,000	\$	9,522,467	\$	511,467	\$ 10,056,843	\$	10,200,000	\$ 10,200,000	<u>6</u> %	<u>93</u> %
4.500 Total	Expenditures	\$ 68,839,000	\$	67,360,560	\$	(1,478,440)	\$	711,776,000	\$	696,278,330	\$	(15,497,670)	\$ 872,234,202	\$ 8	83,200,000	\$ 883,040,000	-2%	79%

Other Financing Uses



Month of April - Fiscal Year 2018

	Month To Date Year To Date																			
														FY18 Rev'd						Actual Percent
						Act.						Act.		Budget				Total Plan	Percent	of Plan
	(Current Year	(Current Year	0	ver(Under)	C	Current Year	(Current Year	0	ver(Under)	(A	pprop. Res			Est	timate Based	Variance from	Received or
		Estimate		Actual		Est.		Estimate		Actual		Est.	Ex	pend. ONLY)	(Oct '17 FYF	or	n Oct '17 FYF	Plan YTD	Expended YTD
5.010 Operating Transfers-Out	\$	-	\$	-	\$	-	\$	3,600,000	\$	3,581,563	\$	(18,438)	\$	3,700,000	\$	3,600,000	\$	3,600,000	-1%	99%
5.020 Advances-Out	\$	111,000	\$	-	\$	(111,000)	\$	3,277,000	\$	-	\$	(3,277,000)	\$	-	\$	10,500,000	\$	10,500,000	-100%	0%
5.030 All Other Financing Uses	\$	-	\$	-	\$	-	\$	103,000	\$	267	\$	(102,733)	\$	2,402,031	\$	100,000	\$	104,000	- <u>100</u> %	<u>0</u> %
5.040 Total Other Financing Uses	\$	111,000	\$		\$	(111,000)	\$	6,980,000	\$	3,581,830	\$	(3,398,171)	\$	6,102,031	\$	14,200,000	\$	14,204,000	- <u>49</u> %	<u>25</u> %
5.050 Other Financing Uses	\$	68,950,000	\$	67,360,560	\$	(1,589,440)	\$	718,756,000	\$	699,860,159	\$	(18,895,841)	\$	878,336,234	\$	897,400,000	\$	897,244,000	-3%	78%
Excess of Revenues and Other Financing Sources over (under) Expenditures and Other Financing Uses	\$	(30,150,600)	\$	(39,157,924)	\$	(9,007,324)	\$	105,050,600	\$	143,098,147	\$	38,047,547			\$	(1,550,000)	\$	(1,524,000)		
Beginning Cash Balance	\$	272,598,316	\$	319,653,187	\$	47,054,871	\$	137,397,116	\$	137,397,116	\$	-			\$	137,397,116	\$	137,397,116		
Ending Cash Balance	\$	242,447,716	\$	280,495,263	\$	38,047,547	\$	242,447,716	\$	280,495,263	\$	38,047,547			\$	135,847,116	\$	135,873,116		

Note: Lines 4.020, 4.055 & 4.060 are appropriated within the Debt Service fund but reflected in the FYF & this report as General Fund related.

Adjustment: Add in Lines 4.020, 4.055 & 4.060	\$ 4,200,000
NOTE: Line 5.020 Advances-Out is not required to be part of the Appropriation Resolution.	
Adjustment: Add in Line 5.020	\$ 10,500,000
Adjusted Total	<u>\$ 893,036,234</u> <u>\$ 897,400,000</u>